



Oregon Lottery Operating Summary For the month ending November 30, 2022 (in thousands)

	Traditional					Vid	eo			Sp	orts			Total L	ottery.		
	Current	Current	Last	Actual to	Current	Current	Last	Actual to	Current	Current	Last	Actual to	Current	Current	Last	Actual to	
	Month	Month	Year	Budget	Month	Month	Year	Budget	Month	Month	Year	Budget	Month	Month	Year	Budget	
	Actual	Budget	Actual	Variance	Actual	Budget	Actual	Variance	Actual	Budget	Actual	Variance	Actual	Budget	Actual	Variance	
Revenue	\$ 48,617	\$ 30,152	\$30,042	\$ 18,465	\$ 1,270,227	\$ 1,312,655	\$ 1,326,205	\$ (42,428)	\$ 52,976	\$ 42,768	\$ 32,694	\$ 10,208	\$1,371,820 \$	1,385,576	\$ 1,388,941	\$ (13,755)	
Prizes	28,155	19,678	19,423	(8,476)	1,176,427	1,215,781	1,227,722	39,354	49,384	39,010	28,246	(10,374)	1,253,966	1,274,470	1,275,391	20,503	
Net Revenue	20,463	10,474	10,619	9,989	93,800	96,874	98,483	(3,074)	3,592	3,758	4,448	(166)	117,854	111,106	113,550	6,748	
Direct Expenses	6,470	4,351	4,449	(2,119)	22,958	24,869	23,312	1,910	3,083	2,412	1,355	(671)	32,512	31,632	29,116	(880)	
Total Indirect Revenue/(Loss)	3,910	13	1,277	3,897	159	155	2,568	4	1	3	106	(2)	4,070	171	3,951	3,899	
Total Indirect Expense	1,461	792	490	(670)	7,387	9,312	5,972	1,925	115	174	345	59	8,964	10,278	6,807	1,314	
Net Profit from Operations	16,441	5,344	6,957	11,097	63,613	62,848	71,767	765	395	1,175	2,854	(780)	80,448	69,367	81,578	11,081	
Modernization Investment Spending													2,232	1,724	307	(507)	
Net Profit													\$78,217	\$67,642	\$81,271	\$10,574	

TOTAL LOTTERY												
	Current	Current	Last	Actual to								
	Month	Month	Year	Budget								
	Actual	Budget	Actual	Variance								
Percentages of Distributable Revenue for the Month												
Prizes	91.4%	92.0%	91.1%	0.6%								
Administrative Expenses	3.2%	3.1%	3.8%	(0.1%)								
Percentages of Distributable Revenue	for the Year											
Prizes	91.7%	91.9%	91.9%	0.2%								
Administrative Expenses	3.0%	3.5%	2.8%	0.5%								



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Oregon Lottery Operating Statement For the month ending November 30, 2022

For the month enality woverniber 50, 2022	Total Lottery								
Traditional Video Sports Actual Budget		Variance							
Revenue									
Scratch-Its™ Instant Tickets \$ 12,740,248 \$ 12,556,94	7 \$ 183,301	1.5%							
Megabucks [™] 2,092,163 2,092,163 2,663,85		-21.5%							
Powerball® 21,470,775 21,470,775 3,233,10	2 18,237,613	564.1%							
Mega Millions® 3,491,918 3,491,918 2,102,85	0 1,389,068	66.1%							
Raffle ^{sм}	- -	0.0%							
Keno 8,206,625 8,968,03	5 (761,410)	-8.5%							
Pick 4 sm 150,304 150,304 159,7 ⁴	7 (9,443)	-5.9%							
Win For Life [™] 345,272 305,56	5 39,707	13.0%							
Lucky Lines [™] 120,126 120,126 120,126	2 (42,106)	-26.0%							
Video Lottery ^{sм} (Gross Receipts) \$ 1,270,226,722 1,270,226,722 1,270,226,722	0 (42,428,468)	-3.2%							
Scoreboard [™] (Gross Receipts) \$ 52,975,932 52,975,932 42,767,96	1 10,207,971	23.9%							
Total Revenue 48,617,431 1,270,226,722 52,975,932 1,371,820,085 1,385,575,54	3 (13,755,458)	-1.0%							
Prizes (28,154,870) (1,176,427,211) (49,384,174) (1,253,966,255) (1,274,469,56	3) 20,503,307	1.6%							
Net Revenue 20,462,561 93,799,511 3,591,758 117,853,830 111,105,98	0 6,747,850	6.1%							
Direct Expenses									
Commissions 4,198,026 21,425,268 - 25,623,294 24,597,84	7 (1,025,447)	-4.2%							
Game Vendor Charges 1,231,406 39,376 3,082,878 4,353,660 3,886,23	4 (467,426)	-12.0%							
Tickets 255,093 255,093 288,94	3 33,850	11.7%							
Advertising 324,097 75,334 - 399,431 207,40	1 (192,030)	-92.6%							
Sales Support 8,786 8,786 78,86	0 70,074	88.9%							
Game Equipment, Parts & Maintenance 254 52,722 - 52,976 210,48	8 157,512	74.8%							
Depreciation 452,827 1,357,888 - 1,810,714 2,354,43	8 543,723	23.1%							
Interest Expense - 7,763 - 7,763 7,76		0.0%							
Direct Expenses 6,470,489 22,958,350 3,082,878 32,511,718 31,631,978	4 (879,744)	-2.8%							
Gross Profit 13,992,072 70,841,160 508,880 85,342,112 79,474,00	6 5,868,106	7.4%							
Indirect Revenue									
Gain (Loss) on Sale of Fixed Assets 29,354 148,616 1,068 179,037 -	179,037								
Other Income/(Expense) 914,429 10,393 89 924,911 170,83	3 754,078	441.4%							
Investment Market Value Adj 2,966,013 - 2,966,013 - 2,966,013	2,966,013								
Total Indirect Revenue/(Loss) 3,909,796 159,009 1,157 4,069,961 170,83	3 3,899,128 2	2282.4%							
Indirect Expenses									
Public Information 2,742 13,882 100 16,723 96,50	6 79,783	82.7%							
Market Research 6,883 34,846 250 41,979 -	(41,979)	n/a							
Salaries, Wages & Benefits 1,031,883 5,224,372 101,620 6,357,876 6,884,27	8 526,402	7.6%							
Services & Supplies 388,804 1,956,959 12,159 2,357,922 3,031,33	6 673,414	22.2%							
Depreciation 31,035 157,128 1,129 189,292 265,87	2 76,581	28.8%							
Interest Expense	<u> </u>								
Total Indirect Expense 1,461,347 7,387,187 115,258 8,963,792 10,277,99	2 1,314,201	12.8%							
Net Profit from Operations 16,440,521 63,612,982 394,779 80,448,282 69,366,84	7 11,081,435	16.0%							
Modernization Investment Spending 2,231,768 1,724,43	9 (507,349)	-29.4%							
Net Profit \$ 78,216,514 \$ 67,642,47		15.6%							





Oregon Lottery Supplemental Schedule of Services and Supplies Expenses For the month ending November 30, 2022

	Traditional					Video			S	ports				Tota	l Lottery				
		Actual	Budget		Variance	Actual	Budget	Variance	Actual	В	udget	Va	riance	Actual	В	udget	Variance		
Travel	\$	8,780 \$	4,315	\$	(4,465)	\$ 44,451	\$ 50,743 \$	6,292	\$ 319	\$	949	\$	629	\$ 53,549	\$	56,006 \$	2,457		
Office Expenses		7,266	2,687		(4,579)	36,785	31,596	(5,190)	264		591		326	44,315		34,873	(9,442)		
Retailer Network Expenses		146,312	47,162		(99,150)	740,773	554,656	(186,117)	-		-		-	887,085		601,818	(285,267)		
Retailer Network Recovery		(94,101)	(47,162))	46,938	(476,426)	(554,656)	(78,229)	-		-		-	(570,527)		(601,818)	(31,291)		
Telecommunications		13,588	7,244		(6,344)	68,796	85,195	16,399	494		1,593		1,099	82,878		94,032	11,154		
Intergovernmental Charges		25,636	8,277		(17,358)	129,791	97,345	(32,447)	932		1,820		887	156,359		107,442	(48,917)		
Technology Expenses		87,572	56,601		(30,971)	431,833	665,655	233,822	3,102		12,444		9,342	522,507		734,700	212,193		
Professional Services		131,347	127,814		(3,533)	665,002	1,503,161	838,159	4,777		28,101		23,324	801,126		1,659,076	857,950		
Staff Training & Recruiting		13,424	4,904		(8,520)	67,966	57,676	(10,290)	488		1,078		590	81,878		63,658	(18,220)		
Facilities		10,092	4,336		(5,756)	51,094	50,995	(99)	367		953		586	61,553		56,285	(5,268)		
Facilities Maintenance		2,661	2,505		(156)	13,473	29,460	15,987	97		551		454	16,231		32,516	16,285		
Other Services & Supplies		29,377	10,050		(19,327)	148,734	118,196	(30,538)	1,068		2,210		1,141	179,179		130,456	(48,723)		
Fleet Expenses		9,055	4,799		(4,256)	 45,845	56,438	10,593	329		1,055		726	55,229		62,292	7,063		
TOTAL		391,008	233,532		(157,476)	1,968,117	2,746,460	778,343	12,239		51,344		39,105	2,371,364	- ;	3,031,336	659,972		
Less Non Distributable Revenue		(2,204)	-		2,204	(11,158)	-	11,158	(80)		-		80	 (13,442)		-	13,442		
AMOUNT REPORTED	\$	388,804 \$	233,532	\$	(155,272)	\$ 1,956,959	\$ 2,746,460 \$	789,501	\$ 12,159	\$	51,344	\$	39,185	\$ 2,357,922	\$:	3,031,336 \$	673,414		



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Oregon Lottery Operating Statement Year to Date Through November 30, 2022

	Teal to Date Infough November 30, 2022 Total Lottery											
	Traditional	Video	Sports	Actual	Budget	Variance	% Variance					
Revenue												
Scratch-Its [™] Instant Tickets	\$ 62,073,838			\$ 62,073,838	\$ 62,367,698	\$ (293,860)	-0.5%					
Megabucks™	13,713,601			13,713,601	13,750,796	(37,195)	-0.3%					
Powerball®	42,771,784			42,771,784	16,598,573	26,173,211	157.7%					
Mega Millions®	24,883,028			24,883,028	23,609,849	1,273,179	5.4%					
Raffle™	-			_	-	-	0.0%					
Keno	44,543,345			44,543,345	45,380,833	(837,488)	-1.8%					
Pick 4 ^{sм}	845,572			845,572	855,371	(9,799)	-1.1%					
Win For Life™	1,639,598			1,639,598	1,577,989	61,609	3.9%					
Lucky Lines™	869,102			869,102	836,554	32,548	3.9%					
Video Lottery ^{sм} (Gross Receipts)		\$ 6,642,584,238		6,642,584,238	6,696,557,736	(53,973,498)	-0.8%					
Scoreboard [™] (Gross Receipts)			\$ 202,757,527	202,757,527	185,260,716	17,496,811	9.4%					
Total Revenue	191,339,868	6,642,584,238	202,757,527	7,036,681,633	7,046,796,114	(10,114,481)	-0.1%					
Prizes	(115,224,938)	(6,152,178,749)	(185,032,871)	(6,452,436,559)	(6,476,827,005)	24,390,446	0.4%					
Net Revenue	76,114,930	490,405,489	17,724,655	584,245,075	569,969,110	14,275,965	2.5%					
Direct Expenses												
Commissions	16,229,832	129,153,139	-	145,382,970	143,397,384	(1,985,587)	-1.4%					
Game Vendor Charges	4,888,129	196,880	10,428,001	15,513,010	16,475,463	962,453	5.8%					
Tickets	1,167,713	-	-	1,167,713	1,647,175	479,462	29.1%					
Advertising	2,548,203	151,895	-	2,700,098	7,515,205	4,815,107	64.1%					
Sales Support	268,717	-	-	268,717	396,800	128,083	32.3%					
Game Equipment, Parts & Maintenance	(159)	630,471	-	630,313	5,650,840	5,020,527	88.8%					
Depreciation	2,311,444	6,056,669	-	8,368,113	11,772,187	3,404,073	28.9%					
Interest Expense		44,596		44,596	44,596	0	0.0%					
Direct Expenses	27,413,879	136,233,650	10,428,001	174,075,530	186,899,649	12,824,119	6.9%					
Gross Profit	48,701,052	354,171,839	7,296,654	410,169,545	383,069,460	27,100,084	7.1%					
Indirect Revenue												
Gain (Loss) on Sale of Fixed Assets	290,314	2,391,714	49,943	2,731,970	=	2,731,970						
Other Income	3,677,802	122,605	2,887	3,803,294	854,165	2,949,129	345.3%					
Investment Market Value Adj	(5,622,095)		-	(5,622,095)		(5,622,095)						
Total Indirect Revenue/(Loss)	(1,653,980)	2,514,318	52,830	913,169	854,165	59,004	6.9%					
Indirect Expenses												
Public Information	55,181	363,328	8,415	426,923	622,530	195,607	31.4%					
Market Research	20,187	123,348	2,444	145,979	702,397	556,418	79.2%					
Salaries, Wages & Benefits	3,554,864	26,166,794	881,636	30,603,294	34,421,390	3,818,095	11.1%					
Services & Supplies	936,679	6,977,722	147,602	8,062,004	16,331,796	8,269,792	50.6%					
Depreciation	(250,297)	1,155,886	22,007	927,595	1,207,453	279,858	23.2%					
Interest Expense	=	-	-	=	=	=						
Total Indirect Expense	4,316,614	34,787,078	1,062,105	40,165,796	53,285,566	13,119,770	24.6%					
Net Profit from Operations	42,730,459	321,899,079	6,287,379	370,916,917	330,638,060	40,278,858	12.2%					
Modernization Investment Spending				3,613,955	8,622,095	5,008,140	58.1%					
Net Profit				\$ 367,302,962	\$ 322,015,965	\$ 45,286,997	14.1%					





Oregon Lottery Supplemental Schedule of Services and Supplies Expenses Year to Date Through November 30, 2022

_		Traditional			Video			Sports			Total Lottery		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	
Travel	27,127	23,664	(3,463)	191,010	278,303	87,293	4,192	5,203	1,011	222,330	307,170	84,840	
Office Expenses	15,524	14,820	(704)	106,244	174,296	68,052	1,771	3,258	1,487	123,540	192,375	68,835	
Retailer Network Expenses	360,564	235,812	(124,751)	2,499,803	2,773,278	273,475	-	-	-	2,860,367	3,009,090	148,723	
Retailer Network Recovery	(336,412)	(235,812)	100,600	(2,517,112)	(2,773,278)	(256,166)	-	-	-	(2,853,524)	(3,009,090)	(155,566)	
Telecommunications	46,824	36,220	(10,603)	345,456	425,972	80,516	7,120	7,963	844	399,399	470,156	70,757	
Intergovernmental Charges	85,233	112,278	27,046	630,993	1,320,452	689,459	13,270	24,685	11,416	729,495	1,457,416	727,921	
Technology Expenses	345,397	284,849	(60,548)	2,459,357	3,349,978	890,621	52,649	62,627	9,977	2,857,404	3,697,454	840,050	
Professional Services	249,404	642,117	392,713	2,238,192	7,551,636	5,313,444	49,176	141,175	91,999	2,536,771	8,334,928	5,798,157	
Staff Training & Recruiting	34,580	35,131	550	265,607	413,155	147,547	5,418	7,724	2,306	305,605	456,009	150,404	
Facilities	31,832	21,681	(10,151)	233,455	254,977	21,523	4,754	4,767	13	270,040	281,425	11,385	
Facilities Maintenance	10,101	12,525	2,424	79,521	147,301	67,780	1,759	2,754	995	91,381	162,580	71,199	
Other Services & Supplies	39,086	50,909	11,823	236,236	598,721	362,485	3,103	11,193	8,090	278,425	660,823	382,398	
Fleet Expenses	34,547	23,995	(10,553)	260,744	282,190	21,445	5,457	5,275	(181)	300,748	311,460	10,712	
TOTAL	943,807	1,258,190	314,383	7,029,508	14,796,981	7,767,473	148,667	276,624	127,957	8,121,982	16,331,796	8,209,814	
Less Non Distributable Revenue	(7,128)	-	7,128	(51,786)	<u>-</u>	51,786	(1,065)	-	1,065	(59,979)	-	59,979	
AMOUNT REPORTED	936,679	1,258,190	321,511	6,977,722	14,796,981	7,819,259	147,602	276,624	129,022	8,062,004	16,331,796	8,269,792	





Oregon Lottery Comparative Balance Sheet As of November 30, 2022 As of

As of Novel	mber 30	, 2022				
		As of 11/30/2022	As of 11/30/2021	As of 11/30/2020		
Assets						
Current Assets:						
Cash	\$	458,224,426 \$	388,466,746 \$	369,273,109		
Securities Lending Cash Collateral		3,079,898	-	-		
Investments for Prize Payments at Fair Value		11,051,693	10,968,744	10,828,612		
Accounts Receivable - Games		21,536,311	41,147,825	14,091,163		
Accounts Receivable - Other		56,727	22,144	59,247		
Allowance for Doubtful Accounts		(323,986)	(304,819)	(301,092)		
Ticket Inventory		1,812,833	1,683,924	1,512,916		
Prepaid Expenses		3,158,693	2,682,440	2,338,374		
Total Current Assets		498,596,596	444,667,004	397,802,329		
Noncurrent Assets:						
Investments for Prize Payments at Fair Value		93,410,197	114,900,153	123,186,114		
Prize Reserves with Multi-State Lottery (MUSL)		4,214,982	4,356,386	4,925,950		
Prize Reserves for Sports		2,320,000	2,320,000	2,320,000		
Net OPEB Asset - RHIA		1,561,144	680,959	592,770		
Capital Assets:		, ,	,	,		
Equipment, Net of Accumulated Depreciation		68,585,608	60,614,440	47,010,995		
Computer Software, Net of Accumulated Depreciation		10,220,299	11,514,666	10,500,661		
Building and Improvements, Net of Accumulated Depreciation		6,726,971	7,088,654	7,401,912		
Intangibles Non-Software, Net of Accumulated Depreciation		1,235,937	106,219	247,844		
Vehicles, Net of Accumulated Depreciation		1,959,933	1,893,269	2,415,345		
Leasehold Improvements, Net of Accumulated Depreciation		112,160	24,301	3,964		
Total Noncurrent Assets		190,347,231	203,499,047	198,605,555		
Deferred Outflows Pension & OPEB		23,717,838	23,554,934	16,558,458		
Total Assets and Deferred Outflows		712,661,665	671,720,985	612,966,342		
Liabilities		· ·	· ·	· ·		
Current Liabilities:						
Economic Development Fund Liability		157,211,824	160,695,067	100,662,069		
Obligations Under Securities Lending		3,079,898	_	-		
Prize Liability		41,668,345	46,174,605	44,599,400		
Accounts Payable		19,278,665	11,259,409	28,911,784		
Compensated Absences - Current		4,981,904	5,490,165	5,034,677		
Deferred Revenue		4,233,372	1,269,431	1,014,627		
Deposit Liability		206,012	186,548	169,124		
Contracts Payable - Current		2,684,095	2,116,178	2,110,861		
Total Current Liabilities		233,344,115	227,191,403	182,502,542		
Noncurrent Liabilities:		200,044,110	227,171,400	102,002,042		
Deferred Prize Liability		107,683,091	108,726,152	110,204,157		
Contracts Payable - Noncurrent		5,594,260	7,814,498	10,944,686		
Net Pension Liability		37,891,310	73,347,398	44,707,600		
Net Other Postemployment Benefits (OPEB) Obligation		955,560	1,270,966	1,515,225		
Total Noncurrent Liabilities		152,124,219	191,159,014	167,371,668		
Deferred Inflows Pension & OPEB		25,263,909	2,021,814	2,406,165		
Total Liabilities and Deferred Inflows		410,732,243	420,372,231	352,280,375		
Equity		410,732,243	420,372,231	332,200,373		
Retained Earnings:						
Fixed Asset Book Value Net of Associated Liabilities		83,204,506	74,258,713	57,892,504		
Inventory and Prepaids		4,971,527	4,366,365	3,851,289		
Asset/Project Purchases Committed		84,217,930	4,366,363 72,042,717	118,632,505		
Restricted for OPEB Asset		1,561,144	680,959	592,770		
Operating Working Capital		127,974,316	100,000,000	79,716,897		
Total Retained Earnings		301,929,422	251,348,754	260,685,965		
Total Liabilities and Equity		\$712,661,665	\$671,720,984	\$612,966,341		
Total Elabilitios una Equity		Ψ, 12,001,003	Ψ07.1/120/707	ψ012,700,041		



Oregon Lottery Cash Flow Statement For the month ending November 30, 2022

	 Current Month	Year to Date
Cash Flows from Operating Activities:		_
Receipts from Customers	\$ 1,396,954,671	\$ 7,041,618,528
Payments to Prize Winners	(1,257,762,907)	(6,450,100,251)
Payments to Employees	(3,573,616)	(19,794,463)
Payments to Suppliers	(36,607,467)	(184,113,868)
Other Income	 25,564	284,689
Net Cash Provided (Used) in Operating Activities	99,036,246	387,894,634
Cash Flows from Noncapital Financing Activities:		
Transfers to EDL	 -	(452,972,896)
Net Cash Provided (Used) in Noncapital Financing Activities	-	(452,972,896)
Cash Flows from Capital and Related Financing Activities:		
Acquisition/Restoration of Capital Assets	(3,386,703)	(18,046,771)
Contract Payments	(249,562)	(1,247,810)
Proceeds from Disposition/Impairment of Capital Assets	227,998	2,844,490
Net Cash Provided (Used) in Capital and Related Financing Activities	(3,408,267)	(16,450,090)
Cash Flows from Investing Activities:		
Proceeds from Sales and Maturities of Investments	942,000	3,766,000
Interest on Investments and Cash Balances	912,377	3,664,689
Investment Expense	-	(2,466)
Net Cash Provided (Used) in Investing Activities	 1,854,377	7,428,223
Net Increase (Decrease) in Cash and Cash Equivalents	 97,482,355	(74,100,129)
Cash and Cash Equivalents - Beginning	360,742,071	532,324,556
Cash and Cash Equivalents - Ending	\$ 458,224,426	\$ 458,224,426
Reconciliation of Operating Income to Net Cash Provided (use	 perating Activities	
Net Profit/(Loss)	\$ 78,216,514	\$ 367,302,962
Adjustments to reconcile net profit to cash flows from operating activities		
Depreciation and Amortization	2,000,006	9,295,709
Non-operating (Income)/Expense	(4,147,527)	574,320
(Gain)/Loss on Capital Asset Disposition	(179,037)	(2,731,970)
Net Changes in Assets and Liabilities:		
(Increase) / Decrease in Accounts Receivable - Games	23,302,629	2,140,601
(Increase) / Decrease in Ticket Inventory	(530)	23,202
(Increase) / Decrease in Prepaid Expense/Def Outflows	(1,196,887)	(3,000,446)
(Increase) / Decrease in Prize Reserves	-	49,762
Increase / (Decrease) in Accounts Payable	1,187,155	1,070,956
Increase / (Decrease) in Compensated Absences Liability	115,372	(566,100)
Increase / (Decrease) in Deposit Liability	16,758	6,012
Increase / (Decrease) in Deferred Revenue/Inflows	1,821,545	2,863,171
Increase / (Decrease) in Prize Liability	(3,519,752)	3,766,455
Increase / (Decrease) in Net Pension Liability	 1,420,000	 7,100,000
Total Adjustments and Changes	 20,819,732	20,591,672
Net Cash Provided (Used) by Operating Activities	\$ 99,036,246	\$ 387,894,634





Oregon State Lottery Fiscal Year 2023 Financial Plan (In Thousands)

		Commission Approved Budget Commission/Forecast Adjustments Adjusted Budget							d Budget			
•	Traditional	Video	Sports	Total	Sept	Dec	March	May	Traditional	Video	Sports	Total
Revenue												
Video Lottery™		\$15,671,481		\$15,671,481	\$ 34,451 \$	325,425				\$16,031,356		\$16,031,356
Scratch-its™ Instant Tickets	\$ 162,527			162,527	(3,556)	(1,514)			\$157,457			157,457
Megabucks™	32,127			32,127	(278)	598			32,447			32,447
Powerball®	40,782			40,782	548	(956)			40,374			40,374
Mega Millions®	25,916			25,916	11,588	967			38,470			38,470
Keno	103,730			103,730	6,194	(1,231)			108,692			108,692
Raffle™	2,500			2,500	-	-			2,500			2,500
Pick 4 ^{sм}	1,953			1,953	38	4			1,995			1,995
Win for Life [™]	3,746			3,746	145	(112)			3,779			3,779
Lucky Lines [™]	1,974			1,974	(46)	55			1,983			1,983
Scoreboard			527,320	527,320	=	=					\$ 527,320	527,320
Total Revenue	375,254	15,671,481	527,320	16,574,054	49,083	323,235	-	-	387,697	16,031,356	527,320	16,946,373
Prizes	244,350	14,483,213	480,984	15,208,547	45,538	314,525			250,677	14,836,949	480,984	15,568,610
Net revenue	130,904	1,188,268	46,335	1,365,507	3,545	8,710	-	-	137,020	1,194,408	46,335	1,377,763
Direct Expenses												
Commissions	30,042	273,618		303,660	494	(2,509)			31,037	270,608		301,646
Game Vendor Charges	9,956	2,523	29,877	42,355	367	(55)			10,267	2,523	29,877	42,667
Tickets	3,806			3,806	=	=			3,806			3,806
Advertising	8,523	415		8,938	=	=			8,523	415	-	8,938
Sales Support	954			954	=	=			954			954
Game Equip, Parts & Maint	956	10,423		11,379	=	-			956	10,423		11,379
Depreciation	5,621	22,632		28,253	=	-			5,621	22,632		28,253
Capital Interest		82		82	-	-				82		82
Total Direct Expenses	59,858	309,693	29,877	399,428	861	(2,564)	-	-	61,165	306,684	29,877	397,726
Gross Profit	71,046	878,575	16,459	966,079	2,684	11,274	-	-	75,854	887,724	16,459	980,037
Relative Gross Profit %	(3.97%)	104.89%	(0.92%)						7.74%	90.58%	1.68%	
Indirect Revenue	149	1,866	35	2,050	-	-			159	1,857	34	2,050
Indirect Expenses												
Public Information	95	1,185	22	1,302	=	-			101	1,179	22	1,302
Market Research	56	702	13	771	-	-			60	698	13	771
Salaries & Benefits	6,007	75,246	1,392	82,645	=	-			6,397	74,860	1,388	82,645
Services & Supplies	2,729	34,181	632	37,542	-	-			2,906	34,005	630	37,542
Depreciation	200	2,503	46	2,749	-	-			213	2,489	46	2,749
Total Indirect Expenses	9,087	113,817	2,105	125,009	-	-	-	-	9,677	113,231	2,099	125,009
Net Profit from Operations	62,108	766,624	14,389	843,120	2,684	11,274	-	-	66,336	776,350	14,394	857,078
Modernization Reserve Spendi	ng			20,693	-	-	-	-				20,693
Net Profit			_	\$822,427	2,684	11,274	-	-			_	\$836,385
Additional Information:			=		1						=	
Capital outlay				42,668	-							42,668