

Oregon Lottery Operating Summary For the month ending November 30, 2022 (in thousands)

	Traditional				Video					Sp	orts		Total Lottery				
	Current	Current	Last	Actual to	Current	Current	Last	Actual to	Current	Current	Last	Actual to	Current	Current	Last	Actual to	
	Month	Month	Year	Budget	Month	Month	Year	Budget	Month	Month	Year	Budget	Month	Month	Year	Budget	
	Actual	Budget	Actual	Variance	Actual	Budget	Actual	Variance	Actual	Budget	Actual	Variance	Actual	Budget	Actual	Variance	
Revenue	\$ 48,617	\$ 30,152	\$30,042	\$ 18,465	\$ 1,270,227	\$ 1,312,655	\$ 1,326,205	\$ (42,428)	\$ 52,976	\$ 42,768	\$ 32,694	\$ 10,208	\$1,371,820 \$	1,385,576	\$ 1,388,941	\$ (13,755)	
Prizes	28,155	19,678	19,423	(8,476)	1,176,427	1,215,781	1,227,722	39,354	49,384	39,010	28,246	(10,374)	1,253,966	1,274,470	1,275,391	20,503	
Net Revenue	20,463	10,474	10,619	9,989	93,800	96,874	98,483	(3,074)	3,592	3,758	4,448	(166)	117,854	111,106	113,550	6,748	
Direct Expenses	6,470	4,351	4,449	(2,119)	22,958	24,869	23,312	1,910	3,083	2,412	1,355	(671)	32,512	31,632	29,116	(880)	
Total Indirect Revenue/(Loss)	3,910	13	1,277	3,897	159	155	2,568	4	1	3	106	(2)	4,070	171	3,951	3,899	
Total Indirect Expense	1,461	792	490	(670)	7,387	9,312	5,972	1,925	115	174	345	59	8,964	10,278	6,807	1,314	
Net Profit from Operations	16,441	5,344	6,957	11,097	63,613	62,848	71,767	765	395	1,175	2,854	(780)	80,448	69,367	81,578	11,081	
Modernization Investment Spending													2,232	1,724	307	(507)	
Net Profit													\$78,217	\$67,642	\$81,271	\$10,574	

	TOTAL LOTTERY			
	Current	Current	Last	Actual to
	Month	Month	Year	Budget
	Actual	Budget	Actual	Variance
Percentages of Distributable Reve	nue for the Mont	h		
Prizes	91.4%	92.0%	91.1%	0.6%
Administrative Expenses	3.2%	3.1%	3.8%	(0.1%)
Percentages of Distributable Reve	nue for the Year			
Prizes	91.7%	91.9%	91.9%	0.2%
Administrative Expenses	3.0%	3.5%	2.8%	0.5%



Oregon Lottery Operating Statement For the month ending November 30, 2022

Total Lottery

								TOTAL LOTTER	<u> </u>		0/ 1/
_	Traditional	Video		Sports		Actual		Budget		Variance	% Variance
Revenue											
Scratch-Its sM Instant Tickets	\$ 12,740,248				\$	12,740,248	\$	12,556,947	\$	183,301	1.5%
Megabucks™	2,092,163					2,092,163		2,663,853		(571,690)	-21.5%
Powerball®	21,470,775					21,470,775		3,233,162		18,237,613	564.1%
Mega Millions®	3,491,918					3,491,918		2,102,850		1,389,068	66.1%
Raffle ^{sм}	=					=		=		=	0.0%
Keno	8,206,625					8,206,625		8,968,035		(761,410)	-8.5%
Pick 4 ^{sм}	150,304					150,304		159,747		(9,443)	-5.9%
Win For Life ^{sм}	345,272					345,272		305,565		39,707	13.0%
Lucky Lines [™]	120,126					120,126		162,232		(42,106)	-26.0%
Video Lottery™ (Gross Receipts)		\$ 1,270,226,722			1	,270,226,722		1,312,655,190		(42,428,468)	-3.2%
Scoreboard™ (Gross Receipts)			\$	52,975,932		52,975,932		42,767,961		10,207,971	23.9%
Total Revenue	48,617,431	1,270,226,722		52,975,932	1	,371,820,085		1,385,575,543		(13,755,458)	-1.0%
Prizes	(28,154,870)	(1,176,427,211))	(49,384,174)	(1	,253,966,255)		(1,274,469,563)		20,503,307	1.6%
Net Revenue	20,462,561	93,799,511		3,591,758		117,853,830		111,105,980		6,747,850	6.1%
Direct Expenses											
Commissions	4,198,026	21,425,268		-		25,623,294		24,597,847		(1,025,447)	-4.2%
Game Vendor Charges	1,231,406	39,376		3,082,878		4,353,660		3,886,234		(467,426)	-12.0%
Tickets	255,093	-		-		255,093		288,943		33,850	11.7%
Advertising	324,097	75,334		-		399,431		207,401		(192,030)	-92.6%
Sales Support	8,786	=		=		8,786		78,860		70,074	88.9%
Game Equipment, Parts & Maintenance	254	52,722		=		52,976		210,488		157,512	74.8%
Depreciation	452,827	1,357,888		=		1,810,714		2,354,438		543,723	23.1%
Interest Expense	=	7,763		=		7,763		7,763		0	0.0%
Direct Expenses	6,470,489	22,958,350		3,082,878		32,511,718		31,631,974		(879,744)	-2.8%
Gross Profit	13,992,072	70,841,160		508,880		85,342,112		79,474,006		5,868,106	7.4%
Indirect Revenue											
Gain (Loss) on Sale of Fixed Assets	29,354	148,616		1,068		179,037		-		179,037	
Other Income/(Expense)	914,429	10,393		89		924,911		170,833		754,078	441.4%
Investment Market Value Adj	2,966,013	-		-		2,966,013		-		2,966,013	1.11.70
Total Indirect Revenue/(Loss)	3,909,796	159,009	_	1,157		4,069,961		170,833	_	3,899,128	2282.4%
Indirect Expenses	, ,	,		,		, ,		,		, ,	
Public Information	2,742	13,882		100		16,723		96,506		79,783	82.7%
Market Research	6,883	34,846		250		41,979		-		(41,979)	n/a
Salaries, Wages & Benefits	1,031,883	5,224,372		101,620		6,357,876		6,884,278		526,402	7.6%
Services & Supplies	388,804	1,956,959		12,159		2,357,922		3,031,336		673,414	22.2%
Depreciation	31,035	157,128		1,129		189,292		265,872		76,581	28.8%
Interest Expense	51,055	137,120		1,123		105,252		203,072		70,301	20.070
Total Indirect Expense	1,461,347	7,387,187		115,258		8,963,792		10,277,992	_	1,314,201	12.8%
Net Profit from Operations	16,440,521	63,612,982		394,779		80,448,282		69,366,847	_	11,081,435	16.0%
Modernization Investment Spending	10,440,521	03,012,982		334,779						(507,349)	-29.4%
Net Profit					ċ	2,231,768 78,216,514	\$	1,724,419 67,642,428	Ś	10,574,086	-29.4% 15.6%
NGC 1 TOTAL					ې	10,210,314	ې	07,042,420	ڔ	10,374,000	13.070



Oregon Lottery Supplemental Schedule of Services and Supplies Expenses For the month ending November 30, 2022

	Traditional				Video				Sports					Total Lottery						
		Actual	Bu	dget	Variance	Actual		Budget	Variance		Actual	В	udget	Vari	ance		Actual	Bu	ıdget	Variance
Travel	\$	8,780 \$	5	4,315	\$ (4,465)	\$ 44,451	\$	50,743 \$	6,292	\$	319	\$	949	\$	629	\$	53,549	\$	56,006 \$	2,457
Office Expenses		7,266		2,687	(4,579)	36,785		31,596	(5,190)		264		591		326		44,315		34,873	(9,442)
Retailer Network Expenses		146,312		47,162	(99,150)	740,773		554,656	(186,117)		-		-		-		887,085		601,818	(285,267)
Retailer Network Recovery		(94,101)		(47,162)	46,938	(476,426)		(554,656)	(78,229)		-		-		-		(570,527)		(601,818)	(31,291)
Telecommunications		13,588		7,244	(6,344)	68,796		85,195	16,399		494		1,593		1,099		82,878		94,032	11,154
Intergovernmental Charges		25,636		8,277	(17,358)	129,791		97,345	(32,447)		932		1,820		887		156,359		107,442	(48,917)
Technology Expenses		87,572		56,601	(30,971)	431,833		665,655	233,822		3,102		12,444		9,342		522,507		734,700	212,193
Professional Services		131,347	-	127,814	(3,533)	665,002		1,503,161	838,159		4,777		28,101		23,324		801,126	1,	,659,076	857,950
Staff Training & Recruiting		13,424		4,904	(8,520)	67,966		57,676	(10,290)		488		1,078		590		81,878		63,658	(18,220)
Facilities		10,092		4,336	(5,756)	51,094		50,995	(99)		367		953		586		61,553		56,285	(5,268)
Facilities Maintenance		2,661		2,505	(156)	13,473		29,460	15,987		97		551		454		16,231		32,516	16,285
Other Services & Supplies		29,377		10,050	(19,327)	148,734		118,196	(30,538)		1,068		2,210		1,141		179,179		130,456	(48,723)
Fleet Expenses		9,055		4,799	(4,256)	45,845		56,438	10,593		329		1,055		726		55,229		62,292	7,063
TOTAL		391,008	2	233,532	(157,476)	1,968,117		2,746,460	778,343		12,239		51,344		39,105		2,371,364	3,	,031,336	659,972
Less Non Distributable Revenue		(2,204)		-	2,204	(11,158)		-	11,158		(80)		-		80		(13,442)		-	13,442
AMOUNT REPORTED	\$	388,804 \$	\$ 2	233,532	\$ (155,272)	\$ 1,956,959	\$	2,746,460	789,501	\$	12,159	\$	51,344	\$	39,185	\$	2,357,922	\$ 3,	,031,336 \$	673,414



Oregon Lottery Operating Statement Year to Date Through November 30, 2022

Total Lottery

					Total Lotte	ry	
	Traditional	Video	Sports	Actual	Budget	Variance	% Variance
Revenue					,,		
Scratch-Its™ Instant Tickets	\$ 62,073,838			\$ 62,073,838	\$ 62,367,698	\$ (293,860)	-0.5%
Megabucks™	13,713,601			13,713,601	13,750,796	(37,195)	-0.3%
Powerball®	42,771,784			42,771,784	16,598,573	26,173,211	157.7%
Mega Millions®	24,883,028			24,883,028	23,609,849	1,273,179	5.4%
Raffle™	=			=	=	=	0.0%
Keno	44,543,345			44,543,345	45,380,833	(837,488)	-1.8%
Pick 4 ^{sм}	845,572			845,572	855,371	(9,799)	-1.1%
Win For Life ^{sм}	1,639,598			1,639,598	1,577,989	61,609	3.9%
Lucky Lines™	869,102			869,102	836,554	32,548	3.9%
, Video Lottery™ (Gross Receipts)	,	\$ 6,642,584,238		6,642,584,238	6,696,557,736	(53,973,498)	-0.8%
Scoreboard sM (Gross Receipts)		, , , ,	\$ 202,757,527	202,757,527	185,260,716	17,496,811	9.4%
Total Revenue	191,339,868	6,642,584,238	202,757,527	7,036,681,633	7,046,796,114	(10,114,481)	-0.1%
Prizes	(115,224,938)	(6,152,178,749)	(185,032,871)	(6,452,436,559)	(6,476,827,005)	24,390,446	0.4%
Net Revenue	76,114,930	490,405,489	17,724,655	584,245,075	569,969,110	14,275,965	2.5%
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Direct Expenses	45 000 000	400 450 400		4.5.000.070	440.007.004	(4.005.507)	1 10/
Commissions	16,229,832	129,153,139	-	145,382,970	143,397,384	(1,985,587)	-1.4%
Game Vendor Charges	4,888,129	196,880	10,428,001	15,513,010	16,475,463	962,453	5.8%
Tickets	1,167,713	-	-	1,167,713	1,647,175	479,462	29.1%
Advertising	2,548,203	151,895	-	2,700,098	7,515,205	4,815,107	64.1%
Sales Support	268,717	-	-	268,717	396,800	128,083	32.3%
Game Equipment, Parts & Maintenance	(159)	630,471	-	630,313	5,650,840	5,020,527	88.8%
Depreciation	2,311,444	6,056,669	-	8,368,113	11,772,187	3,404,073	28.9%
Interest Expense		44,596	=	44,596	44,596	0	0.0%
Direct Expenses	27,413,879	136,233,650	10,428,001	174,075,530	186,899,649	12,824,119	6.9%
Gross Profit	48,701,052	354,171,839	7,296,654	410,169,545	383,069,460	27,100,084	7.1%
Indirect Revenue							
Gain (Loss) on Sale of Fixed Assets	290,314	2,391,714	49,943	2,731,970	=	2,731,970	
Other Income	3,677,802	122,605	2,887	3,803,294	854,165	2,949,129	345.3%
Investment Market Value Adj	(5,622,095)	=	=	(5,622,095)	, =	(5,622,095)	
Total Indirect Revenue/(Loss)	(1,653,980)	2,514,318	52,830	913,169	854,165	59,004	6.9%
Indiract Evnances							
Indirect Expenses	FF 101	262 220	0.415	420.022	(22 520	105 607	21 40/
Public Information Market Research	55,181	363,328	8,415	426,923	622,530	195,607	31.4% 79.2%
	20,187	123,348	2,444	145,979	702,397	556,418	
Salaries, Wages & Benefits	3,554,864	26,166,794	881,636	30,603,294	34,421,390	3,818,095	11.1%
Services & Supplies	936,679	6,977,722	147,602	8,062,004	16,331,796	8,269,792	50.6%
Depreciation	(250,297)	1,155,886	22,007	927,595	1,207,453	279,858	23.2%
Interest Expense	-	- 24 707 275	4 000 40=	40.105.75		- 42 440 777	0.001
Total Indirect Expense	4,316,614	34,787,078	1,062,105	40,165,796	53,285,566	13,119,770	24.6%
Net Profit from Operations	42,730,459	321,899,079	6,287,379	370,916,917	330,638,060	40,278,858	12.2%
Modernization Investment Spending				3,613,955	8,622,095	5,008,140	58.1%
Net Profit				\$ 367,302,962	\$ 322,015,965	\$ 45,286,997	14.1%

Unaudited, not presented in accordance with GAAP Budget based on December forecast



Oregon Lottery Supplemental Schedule of Services and Supplies Expenses Year to Date Through November 30, 2022

_	Traditional					Sports		Total Lottery				
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance
Travel	27,127	23,664	(3,463)	191,010	278,303	87,293	4,192	5,203	1,011	222,330	307,170	84,840
Office Expenses	15,524	14,820	(704)	106,244	174,296	68,052	1,771	3,258	1,487	123,540	192,375	68,835
Retailer Network Expenses	360,564	235,812	(124,751)	2,499,803	2,773,278	273,475	-	-	-	2,860,367	3,009,090	148,723
Retailer Network Recovery	(336,412)	(235,812)	100,600	(2,517,112)	(2,773,278)	(256,166)	-	-	-	(2,853,524)	(3,009,090)	(155,566)
Telecommunications	46,824	36,220	(10,603)	345,456	425,972	80,516	7,120	7,963	844	399,399	470,156	70,757
Intergovernmental Charges	85,233	112,278	27,046	630,993	1,320,452	689,459	13,270	24,685	11,416	729,495	1,457,416	727,921
Technology Expenses	345,397	284,849	(60,548)	2,459,357	3,349,978	890,621	52,649	62,627	9,977	2,857,404	3,697,454	840,050
Professional Services	249,404	642,117	392,713	2,238,192	7,551,636	5,313,444	49,176	141,175	91,999	2,536,771	8,334,928	5,798,157
Staff Training & Recruiting	34,580	35,131	550	265,607	413,155	147,547	5,418	7,724	2,306	305,605	456,009	150,404
Facilities	31,832	21,681	(10,151)	233,455	254,977	21,523	4,754	4,767	13	270,040	281,425	11,385
Facilities Maintenance	10,101	12,525	2,424	79,521	147,301	67,780	1,759	2,754	995	91,381	162,580	71,199
Other Services & Supplies	39,086	50,909	11,823	236,236	598,721	362,485	3,103	11,193	8,090	278,425	660,823	382,398
Fleet Expenses	34,547	23,995	(10,553)	260,744	282,190	21,445	5,457	5,275	(181)	300,748	311,460	10,712
TOTAL	943,807	1,258,190	314,383	7,029,508	14,796,981	7,767,473	148,667	276,624	127,957	8,121,982	16,331,796	8,209,814
Less Non Distributable Revenue	(7,128)	-	7,128	(51,786)	-	51,786	(1,065)	-	1,065	(59,979)	-	59,979
AMOUNT REPORTED	936,679	1,258,190	321,511	6,977,722	14,796,981	7,819,259	147,602	276,624	129,022	8,062,004	16,331,796	8,269,792



Oregon Lottery Comparative Balance Sheet As of November 30, 2022 As of

As of Nove	mber 30	2022	A	A
		AS OT 11/30/2022	As of 11/30/2021	As of 11/30/2020
Assets				
Current Assets:				
Cash	\$	458,224,426 \$	388,466,746 \$	369,273,109
Securities Lending Cash Collateral		3,079,898	-	-
Investments for Prize Payments at Fair Value		11,051,693	10,968,744	10,828,612
Accounts Receivable - Games		21,536,311	41,147,825	14,091,163
Accounts Receivable - Other		56,727	22,144	59,247
Allowance for Doubtful Accounts		(323,986)	(304,819)	(301,092)
Ticket Inventory		1,812,833	1,683,924	1,512,916
Prepaid Expenses		3,158,693	2,682,440	2,338,374
Total Current Assets		498,596,596	444,667,004	397,802,329
Noncurrent Assets:				
Investments for Prize Payments at Fair Value		93,410,197	114,900,153	123,186,114
Prize Reserves with Multi-State Lottery (MUSL)		4,214,982	4,356,386	4,925,950
Prize Reserves for Sports		2,320,000	2,320,000	2,320,000
Net OPEB Asset - RHIA		1,561,144	680,959	592,770
Capital Assets:				
Equipment, Net of Accumulated Depreciation		68,585,608	60,614,440	47,010,995
Computer Software, Net of Accumulated Depreciation		10,220,299	11,514,666	10,500,661
Building and Improvements, Net of Accumulated Depreciation		6,726,971	7,088,654	7,401,912
Intangibles Non-Software, Net of Accumulated Depreciation		1,235,937	106,219	247,844
Vehicles, Net of Accumulated Depreciation		1,959,933	1,893,269	2,415,345
Leasehold Improvements, Net of Accumulated Depreciation		112,160	24,301	3,964
Total Noncurrent Assets		190,347,231	203,499,047	198,605,555
Deferred Outflows Pension & OPEB		23,717,838	23,554,934	16,558,458
Total Assets and Deferred Outflows		712,661,665	671,720,985	612,966,342
Liabilities				
Current Liabilities:				
Economic Development Fund Liability		157,211,824	160,695,067	100,662,069
Obligations Under Securities Lending		3,079,898	-	-
Prize Liability		41,668,345	46,174,605	44,599,400
Accounts Payable		19,278,665	11,259,409	28,911,784
Compensated Absences - Current		4,981,904	5,490,165	5,034,677
Deferred Revenue		4,233,372	1,269,431	1,014,627
Deposit Liability		206,012	186,548	169,124
Contracts Payable - Current		2,684,095	2,116,178	2,110,861
Total Current Liabilities		233,344,115	227,191,403	182,502,542
Noncurrent Liabilities:				
Deferred Prize Liability		107,683,091	108,726,152	110,204,157
Contracts Payable - Noncurrent		5,594,260	7,814,498	10,944,686
Net Pension Liability		37,891,310	73,347,398	44,707,600
Net Other Postemployment Benefits (OPEB) Obligation		955,560	1,270,966	1,515,225
Total Noncurrent Liabilities	·	152,124,219	191,159,014	167,371,668
Deferred Inflows Pension & OPEB		25,263,909	2,021,814	2,406,165
Total Liabilities and Deferred Inflows		410,732,243	420,372,231	352,280,375
Equity				
Retained Earnings:				
Fixed Asset Book Value Net of Associated Liabilities		83,204,506	74,258,713	57,892,504
Inventory and Prepaids		4,971,527	4,366,365	3,851,289
Asset/Project Purchases Committed		84,217,930	72,042,717	118,632,505
Restricted for OPEB Asset		1,561,144	680,959	592,770
Operating Working Capital		127,974,316	100,000,000	79,716,897
Total Retained Earnings		301,929,422	251,348,754	260,685,965
Total Liabilities and Equity		\$712,661,665	\$671,720,984	\$612,966,341



Oregon Lottery Cash Flow Statement For the month ending November 30, 2022

		Current Month	Ye	ar to Date
Cash Flows from Operating Activities:				
Receipts from Customers	\$	1,396,954,671 \$		7,041,618,528
Payments to Prize Winners		(1,257,762,907)	(6	5,450,100,251)
Payments to Employees		(3,573,616)		(19,794,463)
Payments to Suppliers		(36,607,467)		(184,113,868)
Other Income		25,564		284,689
Net Cash Provided (Used) in Operating Activities		99,036,246		387,894,634
Cash Flows from Noncapital Financing Activities:				
Transfers to EDL		-		(452,972,896)
Net Cash Provided (Used) in Noncapital Financing Activities		-		(452,972,896)
Cash Flows from Capital and Related Financing Activities:				
Acquisition/Restoration of Capital Assets		(3,386,703)		(18,046,771)
Contract Payments		(249,562)		(1,247,810)
Proceeds from Disposition/Impairment of Capital Assets		227,998		2,844,490
Net Cash Provided (Used) in Capital and Related Financing Activities		(3,408,267)		(16,450,090)
Cash Flows from Investing Activities:				
Proceeds from Sales and Maturities of Investments		942,000		3,766,000
Interest on Investments and Cash Balances		912,377		3,664,689
Investment Expense		-		(2,466)
Net Cash Provided (Used) in Investing Activities		1,854,377		7,428,223
Net Increase (Decrease) in Cash and Cash Equivalents		97,482,355		(74,100,129)
Cash and Cash Equivalents - Beginning		360,742,071		532,324,556
Cash and Cash Equivalents - Ending	\$	458,224,426 \$		458,224,426
-	<u> </u>	400,224,420 φ		100,221,120
Reconciliation of Operating Income to Net Cash Provided (L	used) by O	perating Activities		
Net Profit/(Loss)	\$	78,216,514 \$	5	367,302,962
Adjustments to reconcile net profit to cash flows from operating activities				
Depreciation and Amortization		2,000,006		9,295,709
Non-operating (Income)/Expense		(4,147,527)		574,320
(Gain)/Loss on Capital Asset Disposition		(179,037)		(2,731,970)
Net Changes in Assets and Liabilities:				
(Increase) / Decrease in Accounts Receivable - Games		23,302,629		2,140,601
(Increase) / Decrease in Ticket Inventory		(530)		23,202
(Increase) / Decrease in Prepaid Expense/Def Outflows		(1,196,887)		(3,000,446)
(Increase) / Decrease in Prize Reserves		-		49,762
Increase / (Decrease) in Accounts Payable		1,187,155		1,070,956
Increase / (Decrease) in Compensated Absences Liability		115,372		(566,100)
Increase / (Decrease) in Deposit Liability		16,758		6,012
Increase / (Decrease) in Deferred Revenue/Inflows		1,821,545		2,863,171
Increase / (Decrease) in Prize Liability		(3,519,752)		3,766,455
Increase / (Decrease) in Net Pension Liability		1,420,000		7,100,000
Total Adjustments and Changes		20,819,732		20,591,672
Net Cash Provided (Used) by Operating Activities	\$	99,036,246 \$		387,894,634



Oregon State Lottery Fiscal Year 2023 Financial Plan (In Thousands)

		Commission Ap	proved Budg	Comm	ission/Forecas	st Adjustmen	ts	Adjusted Budget				
•	Traditional	Video	Sports	Total	Sept	Dec	March	May	Traditional	Video	Sports	Total
Revenue												
Video Lottery™		\$15,671,481		\$15,671,481	\$ 34,451 \$,				\$16,031,356		\$16,031,356
Scratch-its [™] Instant Tickets	\$ 162,527			162,527	(3,556)	(1,514)			\$157,457			157,457
Megabucks™	32,127			32,127	(278)	598			32,447			32,447
Powerball®	40,782			40,782	548	(956)			40,374			40,374
Mega Millions®	25,916			25,916	11,588	967			38,470			38,470
Keno	103,730			103,730	6,194	(1,231)			108,692			108,692
Raffle™	2,500			2,500	=	-			2,500			2,500
Pick 4 ^{sм}	1,953			1,953	38	4			1,995			1,995
Win for Life sM	3,746			3,746	145	(112)			3,779			3,779
Lucky Lines [™]	1,974			1,974	(46)	55			1,983			1,983
Scoreboard			527,320	527,320	=	=					\$ 527,320	527,320
Total Revenue	375,254	15,671,481	527,320	16,574,054	49,083	323,235	-	-	387,697	16,031,356	527,320	16,946,373
Prizes	244,350	14,483,213	480,984	15,208,547	45,538	314,525			250,677	14,836,949	480,984	15,568,610
Net revenue	130,904	1,188,268	46,335	1,365,507	3,545	8,710	-	-	137,020	1,194,408	46,335	1,377,763
Direct Expenses												
Commissions	30,042	273,618		303,660	494	(2,509)			31,037	270,608		301,646
Game Vendor Charges	9,956	2,523	29,877	42,355	367	(55)			10,267	2,523	29,877	42,667
Tickets	3,806			3,806	-	-			3,806			3,806
Advertising	8,523	415		8,938	-	-			8,523	415	-	8,938
Sales Support	954			954	-	-			954			954
Game Equip, Parts & Maint	956	10,423		11,379	-	-			956	10,423		11,379
Depreciation	5,621	22,632		28,253	-	-			5,621	22,632		28,253
Capital Interest		82		82	-	-				82		82
Total Direct Expenses	59,858	309,693	29,877	399,428	861	(2,564)	-	-	61,165	306,684	29,877	397,726
Gross Profit	71,046	878,575	16,459	966,079	2,684	11,274	-	-	75,854	887,724	16,459	980,037
Relative Gross Profit %	(3.97%)	104.89%	(0.92%)						7.74%	90.58%	1.68%	
Indirect Revenue	149	1,866	35	2,050	-	-			159	1,857	34	2,050
Indirect Expenses												
Public Information	95	1,185	22	1,302	-	-			101	1,179	22	1,302
Market Research	56	702	13	771	-	-			60	698	13	771
Salaries & Benefits	6,007	75,246	1,392	82,645	-	-			6,397	74,860	1,388	82,645
Services & Supplies	2,729	34,181	632	37,542	-	-			2,906	34,005	630	37,542
Depreciation	200	2,503	46	2,749	-	-			213	2,489	46	2,749
Total Indirect Expenses	9,087	113,817	2,105	125,009	-	-	-	-	9,677	113,231	2,099	125,009
Net Profit from Operations	62,108	766,624	14,389	843,120	2,684	11,274	-	-	66,336	776,350	14,394	857,078
Modernization Reserve Spendi	ng			20,693	=	-	=	=				20,693
Net Profit			_	\$822,427	2,684	11,274	-	-	-		_	\$836,385
Additional Information:			=		1						=	
Capital outlay				42,668	-							42,668